State of Middle Tennessee Tech 2023



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Executive Summary

- From 2017-2022, the number of tech jobs in Middle Tennessee grew by **17.0%**. This job growth rate tracked behind national tech job growth by **2.0%** and statewide tech job growth by **5.0%** but surpassed overall job growth in Middle Tennessee by **7.0%**.
- The projected growth rate for tech jobs in Middle Tennessee (2022-2027) is **18.0%**, compared to **11.0%** projected national tech job growth, **18.0%** projected statewide job growth, and **11.0%** projected growth across all occupations in Middle Tennessee.
- Median compensation for tech jobs in Middle Tennessee was **\$75,263** in 2022. This value is **22.6%** below the national median for tech jobs and **84.7%** above the median compensation across all occupations in Middle Tennessee.
- The Corporate, Subsidiary, and Regional Managing Offices industry employed the largest number of tech workers (5,568) in the region. This industry employed 9.1% of Middle Tennessee tech workers. Tech jobs accounted for 20.4% of all jobs in this industry.
- For 2022, the average number of new monthly job postings across all tech occupations in the region was **3,698**. This is about average for an area this size (**3,868**¹).
- The **Business and Financial Operations Occupations** group had the highest demand with an average of **920** new unique monthly job postings in 2022.
- Women comprise **50.9%** of the population in Middle Tennessee, **49.3%** of the workforce, and **37.5%** of the tech workforce.
- Across tech occupations, female representation Middle Tennessee was slightly higher than that observed for the state and nation. Women occupied **37.5%** of regional tech roles, compared to **35.5%** of national roles and **37.2%** of roles statewide.
- Non-white workers comprise **30.3**% of the local population, **26.7**% of the regional workforce, but only **23.0**% of the regional tech workforce.
- When compared to the general working population in Middle Tennessee, the tech workforce has a higher percentage of White (+3.7%) and Asian (+4.0%) workers.
- When compared to the general working population in Middle Tennessee, the tech workforce has a **lower** percentage of Black (-4.7%) and Hispanic or Latino (-2.9%) workers.

¹ National average values are derived by taking the national value for occupations and scaling it down to account for the difference in overall workforce size between the nation and the area. In other words, the values represent the national average adjusted for region size. State of Middle Tennessee Tech 2023

About This Report

This report is the product of the Middle Tennessee Tech research program, a partnership between the MTSU Department of Information Systems and Analytics and the Greater Nashville Technology Council. It provides an updated summary of the Middle Tennessee tech workforce as a whole and the major occupation groups identified within the tech workforce. This includes an overview of current job supply, job demand, and demographic diversity. It also supplies detailed data on each of the individual occupations identified as part of the tech workforce, including the most in-demand job titles and in-demand hard skills associated with each occupation. Any questions regarding the report can be submitted to the report's author (amy.harris@mtsu.edu).

Background

When interpreting the data presented in this report, it is essential to understand the data sources used and the definitions of "tech workforce" and "Middle Tennessee" used. This section aims to provide that understanding. This will aid in interpreting the research presented here and improve readers' ability to compare this research to other published reports providing similar and/or complementary analysis. Where necessary, additional information is embedded in the report to assist the reader in understanding the data as presented.

Data Sources

This report uses data sourced from Lightcast using their 2023.1 datarun. Lightcast aggregates data from multiple sources. Official government data are collected from entities including the U.S. Census Bureau, the U.S. Bureau of Economic Analysis, the U.S. Bureau of Labor Statistics, and state government agencies. In addition, Lightcast also collects data from online social profiles, resumes, and job postings.

Defining "Tech"

This report uses a tailored definition of "tech," one reflective of the diversity in our local tech community. This definition encompasses traditional tech occupations and occupations that lie at the intersection of tech, mathematics, and business. It also captures the tech workers that fuel industries – like healthcare and entertainment – that serve as the economic backbone of our region.

The Standard Occupational Classification System (SOC) created by the U.S. Bureau of Labor Statistics (BLS) was used to identify occupations relevant to the analysis. The table on the next page lists all the occupation codes and groupings included in this study. The groupings here are based on the BLS's 2018 SOC structure. Detailed data for each of the occupations listed can be found in the Appendix.

Occupation Groupings and Codes

Occupation Group	SOC	Detailed Occupation
	Code	
Management Occupations	11-2021	Marketing Managers
	11-3021	Computer and Information Systems Managers
Business & Financial Operations	13-1081	Logisticians
Analysts	13-1082	Project Management Specialists
	13-1111	Management Analysts
	13-1161	Market Research Analysts and Marketing
		Specialists
	13-2051	Financial and Investment Analysts
	13-2054	Financial Risk Specialists
Computer & Information Analysts	15-1211	Computer Systems Analysts
	15-1212	Information Security Analysts
Computer & Information Research Scientists/Data Scientists	15-1221	Computer and Information Research Scientists
Computer Support Specialists	15-1231	Computer Network Support Specialists
	15-1232	Computer User Support Specialists
Database & Systems	15-1241	Computer Network Architects
Administrators & Network	15-1242	Database Administrators
Architects	15-1243	Database Architects
	15-1244	Network and Computer Systems Administrators
Software Developers/Quality	15-1251	Computer Programmers
Assurance Occupations	15-1252	Software Developers
·	15-1253	Software Quality Assurance Analysts and
		Testers
	15-1254	Web Developers
	15-1255	Web and Digital Interface Designers
Computer Occupations, All Other	15-1299	Computer Occupations, All Other
Mathematical Science	15-2031	Operations Research Analysts
Occupations	15-2041	Statisticians
·	15-2051	Data Scientists
Computer Hardware Engineers	17-2061	Computer Hardware Engineers
Special Effects Artists, Animators &	27-1014	Special Effects Artists and Animators
Graphic Designers	27-1024	Graphic Designers
Computer, Automated Teller, and	49-2011	Computer, Automated Teller, and Office
Office Machine Repairers		Machine Repairers

Defining "Middle Tennessee"

All numbers presented in this report span the entirety of the Nashville-Davidson-Murfreesboro-Franklin Metropolitan Statistical Areas (MSA)² as defined by the federal Office of Management and Budget and applied to the United States (U.S.) Census Bureau data. Montgomery County was also included from the Clarksville, TN-KY MSA.



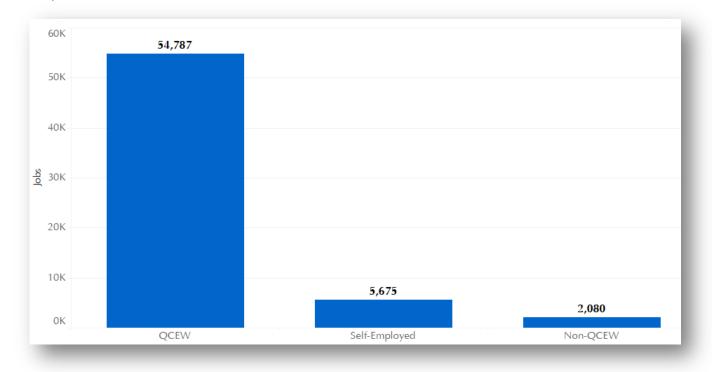
 $^{^2}$ According to the U.S. Census Bureau, the general concept of a metropolitan or micropolitan statistical area is that of a core area containing a substantial population nucleus, together with adjacent communities having a high degree of economic and social integration with that core. (https://www.census.gov/programs-surveys/metro-micro/about.html)

Defining "Class of Worker"

The jobs numbers reported herein capture jobs held by three classes of workers:

- Quarterly Census of Employment and Wages (QCEW) Workers captured via the U.S. Bureau of Labor Statistics' QCEW program. A "job" is defined as a full- or part-time position covered by state and federal unemployment insurance laws for the program.
- Non-QCEW Attempts to cover jobs that fall under an employer-employee relationship but are not covered by the QCEW. The major types of employment covered in this set include military jobs, railroad jobs, many nonprofit and religious workers, certain salespersons, miscellaneous Federal Government, and some other government workers.
- Self-Employed Covers people who, when responding to Census surveys, consider selfemployment to be a significant part of their income or time spent working. Most people normally considered "self-employed" would fall into this category.

The numbers do not include jobs from self-employed individuals who do not consider the tech work they perform as their primary form of income. The breakdown of regional tech jobs by class of worker is shown below.



Jobs by Class of Worker

Job Supply

This section provides an overview of the current tech job supply in Middle Tennessee. To put the data in context, the analysis compares local tech supply to national tech supply, statewide tech supply, and regional supply for all occupations. Cross-industry comparisons are presented to determine which industries employ the most tech workers. The tech occupation groups are also compared in terms of job volume, compensation, and growth trends. These are the key findings:

- From 2017-2022, the number of tech jobs in Middle Tennessee grew by **17.0%**. This job growth rate tracked behind national tech job growth by **2.0%** and statewide tech job growth by **5.0%** but surpassed overall job growth in Middle Tennessee by **7.0%**.
- The projected growth rate for tech jobs in Middle Tennessee (2022-2027) is **18.0%**, compared to **11.0%** projected national tech job growth, **18.0%** projected statewide job growth, and **11.0%** projected growth across all occupations in Middle Tennessee.
- Median compensation for tech jobs in Middle Tennessee was \$75,263 in 2022. This value is 22.6% below the national median for tech jobs and 84.7% above the median compensation across all occupations in Middle Tennessee.
- The occupation group accounting for the largest number of jobs in Middle Tennessee was **Business & Financial Operations Analysts**, which grew **5.4**% from 2021 to 2022 to **18,778** jobs. The occupation group with the most significant year-over-year growth in job volume was **Software Developers/Quality Assurance**, which grew by **9.9**% to **10,626** jobs.
- The occupation group with the highest median salary is **Management Occupations** at **\$119,310**, which was roughly even with the previous year. Across all occupation groups, median salaries plateaued, remaining about the same as 2021 salaries.
- The Corporate, Subsidiary, and Regional Managing Offices industry employed the largest number of tech workers (5,568) in the region. This industry employed 9.1% of Middle Tennessee tech workers. Tech jobs accounted for 20.4% of all jobs in this industry.
- The occupation group with the highest five-year past growth rate (2017-2022) is **Computer and Information Research Scientists/Data Scientists**. The group grew by **86.0**%, bringing the total number of jobs for the occupation group to **75**. **Management Occupations** and **Computer Occupations**, **All Other** also achieved growth rates higher than 80% (85.0% and 81.0%, respectively).
- The three occupation groups with the highest projected growth rate (2022-2027) are **Computer and Information Research Scientists (28.0%), Software Developers/Quality Assurance Occupations** (26.0%), and Mathematical Science Occupations (24%).

Tech Job Supply, Compensation and Growth Trends

All Occupations: National	
Supply (Jobs)	166,730,882
Median Compensation	\$43,450
Supply (Jobs) Past Growth (2017-2022)	2%
Supply (Jobs) Projected Growth (2022-2027)	6%

All Occupations: Tennessee	
Supply (Jobs)	3,517,928
Median Compensation	\$38,057
Supply (Jobs) Past Growth (2017-2027)	6%
Supply (Jobs) Projected Growth (2022-2027)	9%

Tech Occupations: National	
Supply (Jobs)	9,868,238
Median Compensation	\$92,308
Supply (Jobs) Past Growth (2017-2022)	19%
Supply (Jobs) Projected Growth (2022-2027)	11%

Tech Occupations: Tennessee	
Supply (Jobs)	139,857
Median Compensation	\$73,223
Supply (Jobs) Past Growth (2017-2022)	22%
Supply (Jobs) Projected Growth (2022-2027)	18%

All Occupations: Middle Tennessee				
Supply (Jobs)	1,236,775			
Median Compensation	\$40,738			
Supply (Jobs) Past Growth (2017-2022)	10%			
Supply (Jobs) Projected Growth (2022-2027)	11%			

Tech Occupations: Middle Tennessee	
Supply (Jobs)	62,542
Median Compensation	\$75,263
Supply (Jobs) Past Growth (2017-2022)	17%
Supply (Jobs) Projected Growth (2022-2027)	18%

Tech Jobs by Occupation Group

Occupation Group	2022 Jobs	2021 Jobs	% Change from 2021	2022 National Average	% Diff from 2022 Nat'l Average
Business & Financial Operations Analysts	18,778	17,818	5.4%	24,470	-23.3%
Software Developers/Quality Assurance	10,626	9,666	9.9%	15,816	-32.8%
Management Occupations	8,013	7,682	4.3%	6,352	26.1%
Computer Occupations, All Other	6,083	5,939	2.4%	3,219	89.0%
Computer Support Specialists	5,170	4,917	5.1%	6,856	-24.6%
Computer & Information Analysts	4,231	4,029	5.0%	5,450	-22.4%
Database & Systems Administrators & Network Architects	4,156	4,013	3.6%	4,978	-16.5%
Special Effects Artists, Animators & Graphic Designers	2,594	2,462	5.4%	2,374	9.3%
Mathematical Science Occupations	1,777	1,695	4.8%	1,944	-8.6%
Computer, Automated Teller, and Office Machine Repairers	849	820	3.5%	799	6.3%
Computer Hardware Engineers	191	176	8.5%	605	-68.4%
Computer & Information Research Scientists/Data Scientists	75	70	7.1%	265	-71.7%

Middle Tennessee Median Tech Salary by Occupation Group

Occupation Group	2022 Median Salary	2021 Median Salary	% Diff from 2021 Median Salary	2022 Nat'l Median	% Diff from 2022 Nat'l Average
Management Occupations	\$119,310	\$119,735	-0.4%	\$149,662	-20.3%
Computer Hardware Engineers	\$106,163	\$106,196	0.0%	\$127,736	-16.9%
Computer & Information Research Scientists	\$94,223	\$94,025	0.2%	\$131,498	-28.3%
Software Developers/Quality Assurance Occupations	\$93,262	\$93,110	0.2%	\$111,239	-16.2%
Database & Systems Administrators & Network Architects	\$88,107	\$87,933	0.2%	\$91 <i>,</i> 658	-3.9%
Computer & Information Analysts	\$84,037	\$83,964	0.1%	\$99,901	-15.9%
Business & Financial Operations Analysts	\$73,919	\$73,915	0.0%	\$83,985	-12.0%
Mathematical Science Occupations	\$71,289	\$71,328	-0.1%	\$92,886	-23.3%
Computer Occupations, All Other	\$54,801	\$54,793	0.0%	\$93,895	-41.6%
Computer Support Specialists	\$50,577	\$50,488	0.2%	\$52,459	-3.6%
Special Effects Artists, Animators & Graphic Designers	\$46,438	\$47,020	-1.2%	\$46,438	0.0%
Computer, Automated Teller, and Office Machine Repairers	\$37,696	\$37,592	0.3%	\$40,551	-7.0%

Top 10 Industries Employing Middle Tennessee Tech WorkersIndustry	Tech Jobs in Industry (2022)	Tech Jobs in Industry (2021)	% Change (2021 - 2022)	% of Tech Workers Employed by Industry (2022)	Tech Jobs as % of Total Jobs in Industry (2022)
Corporate, Subsidiary, and Regional Managing Offices	5,568	5,298	5.1%	9.1%	20.4%
Computer Systems Design Services	4,578	4,341	5.5%	7.4%	63.2%
Administrative Management and General Management Consulting Services	4,033	3,816	5.7%	6.5%	32.6%
Custom Computer Programming Services	3,449	3,247	6.2%	5.6%	63.9%
Software Publishers	2,247	2,043	10.0%	3.5%	49.3%
Temporary Help Services	1,752	1,695	3.4%	2.9%	5.2%
Data Processing, Hosting, and Related Services	1,590	1,613	-1.4%	2.8%	47.2%
Federal Government, Civilian, Excluding Postal Service	1,475	1,450	1.7%	2.5%	12.2%
State Government, Excluding Education and Hospitals	1,271	1,319	-3.6%	2.3%	6.6%
Marketing Consulting Services	1,221	1,142	6.9%	2.0%	35.5%

Growth Trends by Occupation Group

Occupation Group	2022 Jobs	2022 % of Tech Workforce	Past Growth (2017-2022)	Projected Growth (2022-2027)
Business & Financial Operations Analysts	18,778	30.0%	17%	20%
Software Developers/Quality Assurance Occupations	10,626	17.0%	16%	26%
Computer Support Specialists	8,013	12.8%	-8%	14%
Management Occupations	6,083	9.7%	85%	15%
Computer & Information Analysts	5,170	8.3%	-13%	18%
Database & Systems Administrators & Network Architects	4,231	6.8%	-2%	13%
Computer Occupations, All Other	4,156	6.6%	81%	10%
Special Effects Artists, Animators & Graphic Designers	2,594	4.1%	9%	14%
Mathematical Science Occupations	1,777	2.8%	-16%	24%
Computer, Automated Teller, and Office Machine Repairers	849	1.4%	9%	13%
Computer Hardware Engineers	191	0.3%	-50%	19%
Computer & Information Research Scientists	75	0.1%	86%	28%

Job Demand

This section provides an overview of current tech job demand in Middle Tennessee as measured by the number of unique job postings³ made within a given time period. Postings were analyzed from multiple perspectives, including demand by occupation group, demand by minimum experience required, demand by job title, demand by skills (software, specialized, and common), and demand by qualification. These are the key findings:

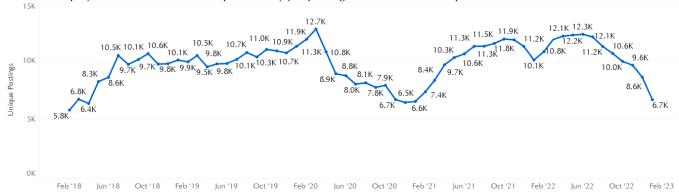
- For 2022, the average number of new monthly job postings across all tech occupations in the region was **3,698**. This is about average for an area this size (**3,868**⁴).
- The **Business and Financial Operations Occupations** group had the highest demand with an average of **920** new unique monthly job postings in 2022.
- Of the job postings that mentioned education level, a Bachelor's degree was cited most frequently (30,053 posts).
- Of the job postings mentioning a required minimum experience level, the majority (12,869) required a minimum of 2-3 years of experience.
- The most in-demand job title was **Project Managers**, which appeared in **2.0**% of postings (**1,036**). An important note here is the relatively small number of postings referencing the title. This reflects the heterogenous nature of job titles.
- The top software skill was **Structured Query Language** (**SQL**), which appeared in **16.0**% of postings (**8**,**108**).
- In terms of specialized skills, **Computer Science** was the most referenced skill. It was mentioned in **18.3%** of postings (9,265).
- **Communications** was the most in-demand common skill, appearing in **48.0**% of postings (24,302).
- The top qualification was the Master of Business Administration with 3.0% (1,529) of postings referencing it.

³ Jobs postings are scraped from various company sites and jobs boards. In recognition that the same job posting can be found on multiple sites, the postings are de-duplicated in order to arrive at a number that best approximates demand. It should be noted, though, that there is not a one-to-one relationship between a job posting and a job. Postings volume is better considered as a measure of how heavily jobs are being marketed to a given region.

⁴ National average values are derived by taking the national value for occupations and scaling it down to account for the difference in overall workforce size between the nation and the area. In other words, the values represent the national average adjusted for region size. State of Middle Tennessee Tech 2023

Demand over Time⁵ (February 2018 – February 2023)

The chart displays the total number of unique monthly job postings across all tech occupations.



Demand by Occupation Group

Occupation Group	Average New Monthly Job Postings (2022)	National Average	% Difference
Business & Financial Operations Analysts	920	844	8.3%
Software Developers/Quality Assurance Occupations	841	1,024	-21.8%
Computer Occupations, All Other	382	432	-13.1%
Computer Support Specialists	352	278	21.0%
Database & Systems Administrators & Network Architects	308	309	-0.3%
Computer & Information Analysts	283	303	-7.1%
Mathematical Science Occupations	280	320	-14.3%
Management Occupations	273	293	-7.3%
Special Effects Artists, Animators, & Graphic Designers	46	41	10.9%
Computer & Information Research Scientists	5	10	-100.0%
Computer, Automated Teller, and Office Machine Repairers	5	2	60.0%
Computer Hardware Engineers	2	10	-400.0%

⁵ The spike in postings in June - August 2019 was largely due to posts originating from a single posting source (<u>www.nexxt.com</u>). While the exact cause of the increase is unknown, one potential explanation is that this career website sold postings at a discounted rate for the month of July, thus driving an increase in the number of postings originating from the site. State of Middle Tennessee Tech 2023 12

Demand by Education Level⁶

Occupation Group	Unspecified	High school or GED	Associate's degree	Bachelor's degree	Master's Degree	Ph.D. or profession al degree
Business & Financial Operations Analysts	3,045	1,155	593	8,393	1,725	135
Computer & Information Analysts	974	394	231	2,523	449	54
Computer & Information Research Scientists	16	3	2	19	13	28
Computer Hardware Engineers	5	0	2	13	4	1
Computer Occupations, All Other	1,464	434	255	3,401	833	71
Computer Support Specialists	2,127	1,108	821	1,438	158	13
Computer, Automated Teller, and Office Machine Repairers	42	16	8	2	0	0
Database & Systems Administrators & Network Architects	1,627	395	335	2,220	392	48
Management Occupations	1,172	173	78	2,502	846	34
Mathematical Science Occupations	863	292	157	2,516	1,020	299
Software Developers/Quality Assurance Occupations	4,344	514	539	6,683	1,201	123
Special Effects Artists, Animators & Graphic Designers	223	60	64	343	20	4
Grand Total	15,902	4,544	3,085	30,053	6,661	810

Demand by Minimum Experience

Occupation Group	No experience listed	0-1 Years	2-3 Years	4-6 Years	7-9 Years	10+ Years
Business & Financial Operations Analysts	3,581	1,588	3,734	2,557	599	349
Computer & Information Analysts	1,089	323	1,013	970	302	151
Computer & Information Research Scientists	24	6	22	9	3	2
Computer Hardware Engineers	2	0	1	12	3	1
Computer Occupations, All Other	1,444	270	920	1,507	630	459
Computer Support Specialists	1,880	921	1,322	580	123	45
Computer, Automated Teller, and Office Machine Repairers	46	8	3	3	1	0
Database & Systems Administrators & Network Architects	1,208	285	996	1,217	355	240
Management Occupations	986	145	771	1,180	399	377
Mathematical Science Occupations	1,132	436	1,214	762	176	138
Software Developers/Quality Assurance Occupations	3,327	725	2,680	3,221	1,036	516
Special Effects Artists, Animators & Graphic Designers	210	122	193	106	4	4
Grand Total	14,929	4,829	12,869	12,124	3,631	2,282

⁶ Postings may be counted in more than one education level if they reference a range of levels. State of Middle Tennessee Tech 2023

Job Title	Total Unique Postings (2022)	Frequency in Postings
Project Managers	1,036	2.0%
Software Engineers	809	1.6%
Financial Analysts	601	1.2%
Business Analysts	570	1.1%
Data Analysts	350	0.7%
Product Managers	287	0.6%
Data Engineers	282	0.6%
.NET Developers	280	0.6%
Marketing Managers	277	0.5%
Graphic Designers	267	0.5%

Top 10 Job Titles

Top 10 Qualifications

Qualification	Total Unique Postings (2022)	Frequency in Postings
Master Of Business Administration (MBA)	1,529	3.0%
Project Management Professional Certification	1,352	2.7%
CompTIA A+	782	1.5%
Certified Information Systems Security Professional	746	1.5%
Certified Public Accountant	420	0.8%
Security Clearance	410	0.8%
Certified Information System Auditor (CISA)	404	0.8%
CompTIA Network+	391	0.8%
Cisco Certified Network Associate	372	0.7%
Microsoft Certified Professional	332	0.7%

Top 10 Software Skills

Software Skill	Total Unique Postings (2022)	Frequency in Postings
SQL	8,108	16.0%
Microsoft Excel	7,562	14.9%
Microsoft Office	6,734	13.3%
Python	4,587	9.1%
Microsoft PowerPoint	4,580	9.0%
Amazon Web Services	4,079	8.1%
Microsoft Azure	4,005	7.9%
JavaScript	3,759	7.4%
Java	3,483	6.9%
Application Programming Interface (API)	3,310	6.5%

Top 10 Specialized Skills

Specialized Skill	Total Unique Postings (2022)	Frequency in Postings
Computer Science	9,265	18.3%
SQL	8,108	16.0%
Marketing	7,621	15.0%
Agile Methodology	7,389	14.6%
Data Analysis	5,651	11.2%
Automation	5,353	10.6%
Project Management	5,044	10.0%
Finance	4,861	9.6%
Python	4,587	9.1%
Business Requirements	4,362	8.6%

Top 10 Common Skills

Common Skill	Total Unique Postings (2022)	Frequency in Postings
Communications	24,302	48.0%
Management	17,183	33.9%
Leadership	12,925	25.5%
Problem Solving	12,059	23.8%
Operations	11,514	22.7%
Customer Service	10,607	20.9%
Planning	9,212	18.2%
Detail Oriented	9,099	18.0%
Writing	8,922	17.6%
Troubleshooting	8,856	17.5%

Diversity

This section provides an overview of the demographic breakdown of tech workers, categorizing workers by gender, age, and race/ethnicity. To provide context, the analysis compares Middle Tennessee tech occupations to national, state, and regional populations, and also to the national, state, and regional workforce. These are the key findings:

- Women comprise 50.9% of the population in Middle Tennessee, 49.3% of the workforce, and 37.5% of the tech workforce.
- Across tech occupations, female representation Middle Tennessee was slightly higher than that observed for the state and nation. Women occupied 37.5% of regional tech roles, compared to 35.5% of national roles and 37.2% of roles statewide.
- When looking at individual occupations (see <u>Appendix: Detailed Occupation Data</u>), 14 of the 30 occupations (**46.6**%) had female representation at or above **37.5**%, the overall percentage of women employed in tech roles in Middle Tennessee.
- The tech occupation with the highest female representation was Market Research Analysts and Marketing Specialists with females occupying 62.7% of those roles. The occupation with the lowest percentage of female workers was Computer, Automated Teller, and Office Machine Repairers where females held only 11.6% of jobs.
- Non-white workers comprise **30.3**% of the local population, **26.7**% of the regional workforce, but only **23.3**% of the regional tech workforce.
- When compared to the general working population in Middle Tennessee, the tech workforce has a higher percentage of White (+3.7%) and Asian (+4.0%) workers.
- When compared to the general working population in Middle Tennessee, the tech workforce has a **lower** percentage of Black (-4.7%) and Hispanic or Latino (-2.9%) workers.
- The tech occupation with the most racial diversity (as measured by the percentage on non-white workers) was **Logisticians**, where **35.4%** of roles were held by non-white workers. The occupations with the least racial diversity were **Special Effects Artists and Animators** and **Graphic Designers**. For both occupations, only **13.2%** of jobs were held by non-white workers.

Demographics	Nat	ion	Tenne	essee	Middle Tennessee		
Gender	2022 Population	% Population	2022 Population	% Population	2022 Population	% Population	
Females	168,627,134	50.4%	3,596,991	51.0%	1,164,519	50.9%	
Males	165,534,348	49.6%	3,457,884	49.0%	1,121,730	49.1%	
Age	2022 Population	% of Population	2022 Population	% of Population	2020 Population	% of Population	
Under 15	60,628,048	18.1%	1,281,043	18.2%	436,950	19.1%	
15-19	21,713,422	6.5%	442,053	6.3%	146,456	6.4%	
20-24	21,496,544	6.4%	450,581	6.4%	152,324	6.7%	
25-34	45,709,887	13.7%	976,201	13.8%	356,189	15.6%	
35-44	43,955,970	13.2%	895,397	12.7%	323,207	14.1%	
45-54	40,600,561	12.1%	873,067	12.4%	282,336	12.3%	
55-64	42,409,590	12.7%	910,749	12.9%	270,198	11.8%	
65+	57,647,460	17.3%	1,225,783	17.4%	318,588	13.9%	
Race/Ethnicity	2022 Population	% of Population	2022 Population	% of Population	2022 Population	% of Population	
White	196,845,848	58.9%	5,137,828	72.8%	1,594,537	69.7%	
Black or African Am.	42,226,074	12.6%	1,166,870	16.5%	363,704	15.9%	
Hispanic or Latino	63,857,613	19.1%	445,173	6.3%	195,102	8.5%	
Asian	20,111,509	6.0%	140,024	2.0%	69,414	3.0%	
Two or More Races	8,019,707	2.4%	140,159	2.0%	55,360	2.4%	
Am. Indian or Alaska Native	2,466,190	0.7%	20,517	0.3%	6,198	0.3%	
Native HI or Other Pac. Is.	634,540	0.2%	4,304	0.1%	1,935	0.1%	

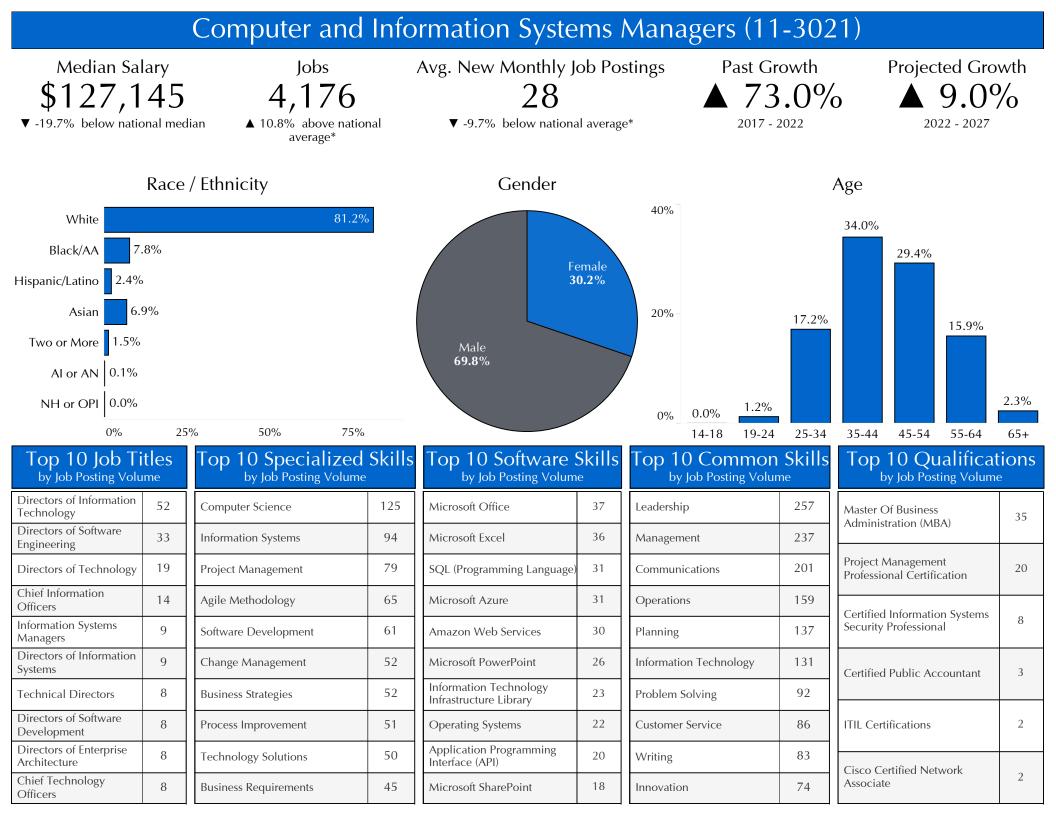
National, State, and Local Population Demographics

	Nation				Tennessee				Middle Tennessee			
Demographic	All Occupa	ations	Tech Occu	pations	All Occu	All Occupations		Tech Occupations		All Occupations		upations
Gender	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs
Males	85,142,554	51.1%	6,369,590	64.5%	1,792,314	50.9%	87,854	62.8%	626,507	50.7%	39,101	62.5%
Females	81,588,328	48.9%	3,498,647	35.5%	1,725,614	49.1%	52,003	37.2%	610,268	49.3%	23,441	37.5%
Age	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs
14-18	4,297,576	2.6%	19,602	0.2%	99,851	2.8%	275	0.2%	34,434	2.8%	133	0.2%
19-24	16,749,692	10.0%	515,343	5.2%	373,103	10.6%	7,246	5.2%	131,151	10.6%	3,195	5.1%
25-34	35,673,309	21.4%	2,671,561	27.1%	770,904	21.9%	38,763	27.7%	287,007	23.2%	17,651	28.2%
35-44	36,043,804	21.6%	2,720,195	27.6%	750,726	21.3%	38,369	27.4%	271,265	21.9%	17,594	28.1%
45-54	33,516,659	20.1%	2,094,324	21.2%	708,062	20.1%	29,410	21.0%	241,473	19.5%	13,020	20.8%
55-64	28,689,619	17.2%	1,429,587	14.5%	585,461	16.6%	20,295	14.5%	194,592	15.7%	8,580	13.7%
65+	11,760,222	7.1%	417,625	4.2%	229,822	6.5%	5,499	3.9%	76,853	6.2%	2,369	3.8%
Race/Ethnicity	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs	2022 Jobs	% of Jobs
White	103,051,604	61.8%	6,212,259	63.0%	2,591,716	73.7%	107,149	76.6%	906,061	73.3%	48,139	77.0%
Hispanic or Latino	27,857,371	16.7%	867,278	8.8%	186,891	5.3%	4,124	2.9%	75,865	6.1%	2,030	3.2%
Black or African Am.	20,340,288	12.2%	805,743	8.2%	583,157	16.6%	16,800	12.0%	192,087	15.5%	6,755	10.8%
Asian	10,560,930	6.3%	1,703,272	17.3%	80,275	2.3%	8,587	6.1%	34,416	2.8%	4,228	6.8%
Two or More Races	3,771,959	2.3%	245,756	2.5%	66,098	1.9%	2,908	2.1%	24,425	2.0%	1,250	2.0%
Am. Ind./AK Native	828,406	0.5%	21,589	0.2%	6,480	0.2%	152	0.1%	2,565	0.2%	80	0.1%
Native HI/Other Pac. Is.	320,322	0.2%	12,339	0.1%	3,311	0.1%	137	0.1%	1,355	0.1%	60	0.1%

National, State, and Local Occupation Demographics

Appendix: Detailed Occupation Data

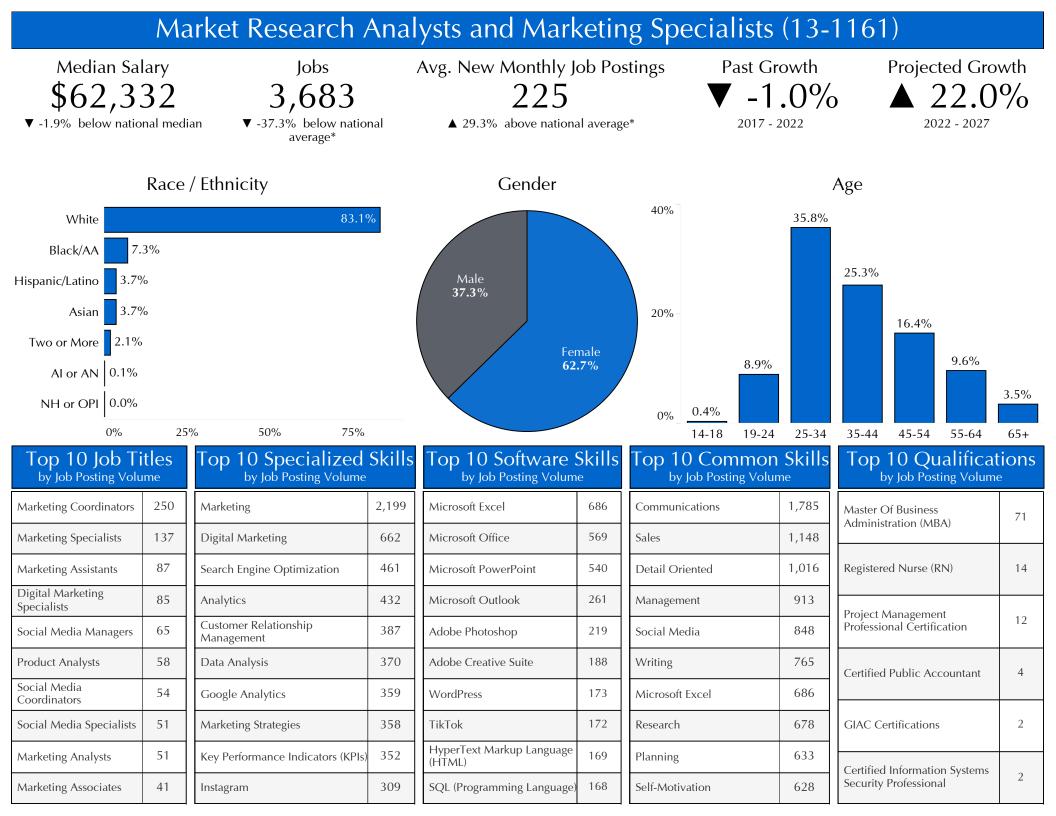
		Μ	arke	ting Manager	s (11	1-2021)			
Median Salary \$107,005 ▼ -18.1% below national median Jobs 3,438 ▲ 51.7% above national average*		Avg. New Monthly Job Postings 274 ▼7% below national average*		_ ▲ 11	1.0%	Projected Grov 9.0°			
	Race	/ Ethnicity		Gender				Age	
White Black/AA 6.4 Hispanic/Latino 3.59 Asian 2.6% Two or More 1.4% AI or AN 0.1% NH or OPI 0.0%	/o , o	86. % 50% 75%	1%		emale 2.6%	40% 20% 0% 0.1% 14-18 19-24	29.1%	29.2%	2.9%
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume	Skills	Top 10 Software S		Top 10 Commor	n Skills ^{me}	Top 10 Qualificat	t ions
Product Managers	282	Marketing	2,322	Microsoft Excel	528	Communications	2,107	Master Of Business Administration (MBA)	350
Marketing Managers	279	Product Management	1,108	Microsoft PowerPoint	464	Sales	1,648	Project Management Professional Certification	53
Digital Marketing Managers	105	New Product Development	706	Microsoft Office	423	Leadership	1,484	Security Clearance	8
Directors of Marketing	100	Marketing Management	618	Microsoft Outlook	215	Management	1,397	Registered Nurse (RN)	8
Marketing Product Managers	68	Digital Marketing	593	SQL (Programming Language)	135	Customer Service	906	Certified Public Accountant	7
Directors of Product Management	59	Marketing Strategies	577	JIRA	123	Planning	875	Certified Information Systems Security Professional	6
Marketing Directors	47	Key Performance Indicators (KPIs)	552	Adobe Photoshop	122	Detail Oriented	807	ITIL Certifications	4
Field Marketing Managers	40	Agile Methodology	492	Microsoft Word	109	Writing	788	GIAC Certifications	4
Digital Marketing Directors	40	Go-to-Market Strategy	388	HyperText Markup Language (HTML)	105	Operations	784	Cisco Certified Network Professional	2
Digital Product Managers	38	Product Roadmaps	384	Tableau (Business Intelligence Software)	97	Problem Solving	732	Cisco Certified Network Associate	2



		Lc	ogisticians (13	-108	81)			
Median Salary \$64,116 ▼ -16.6% below national med	Jobs 1,401 lian ▼ -12.2% below natio average*		Avg. New Monthly Jo 61 ▲ 19.6% above nationa		▲ 7	Growth 5.0% - 2022	Projected Gro $\Delta 21.0$ $_{2022 - 2027}$	
Race	/ Ethnicity		Gender				Age	
WhiteBlack/AAHispanic/LatinoAsian3.6%Two or More2.9%	64.6%			nale 4%	40% ⁻ 20%-	33.0%	25.4%	
Al or AN 0.1% NH or OPI 0.1% 0% 25	% 50% 75%		Male 63.6%		0% <u>0.2%</u> 14-18 19-2		35-44 45-54 55-64	3.1%
Top 10 Job Titles by Job Posting Volume	Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Commo by Job Posting Vo	n Skills	Top 10 Qualificat by Job Posting Volum	tions
Supply Chain Analysts 80	Supply Chain	495	Microsoft Excel	307	Communications	453	Master Of Business	37
Logistics Specialists 71	Logistics	205	Microsoft Office	256	Operations	424	Administration (MBA)	57
Production Planners 34	Inventory Management	196	SAP Applications	147	Planning	349	Project Management	9
Supply Chain Operations Managers 33	Purchasing	180	Microsoft PowerPoint	119	Management	318	Professional Čertification	5
Material Planners 33	Procurement	160	SQL (Programming Language)	96	Problem Solving	311		7
Logistics Analysts 33	Warehousing	154	Microsoft Outlook	85	Microsoft Excel	307	Certified Public Accountant	7
Inventory Control Analysts 28	Key Performance Indicators (KPIs)	152	Microsoft Access	78	Customer Service	275		2
Demand Planners 28	Finance	149	Tableau (Business Intelligence Software)	76	Microsoft Office	256	Security Clearance	3
Supply Chain Specialists 26	Supply Chain Management	148	Transportation Management Systems	56	Detail Oriented	212	Registered Nurse (RN)	1
Transportation Analysts 22	SAP Applications	144	Warehouse Management Systems	54	Leadership	192	Registereu Nuise (KIN)	

	Project Management Specialists (13-1082)								
Median Sa \$76,92 ▼ -18.4% below natio	27	Jobs 3,930 lian ▼ -33.4% below nation average*		Avg. New Monthly Jo 212 A 25.4% above nationa		▲ 1(Growth)5.00 7 - 2022	Projected Gro A 13.C 2022 - 2027	
	Race	/ Ethnicity		Gender				Age	
White Black/AA Hispanic/Latino 3.89	11.1% %	79.2%		Fe	emale	40%	27.4%	27.2%	
Asian 3.5% Two or More 2.2% Al or AN 0.1%					3.0%	20% -		21.1%	
NH or OPI 0.1%						3.2 0% 0.1%			4.4%
0% Top 10 Job Ti by Job Posting Volu		% 50% 75% Top 10 Specialized by Job Posting Volume	Skills	Top 10 Software S		14-18 19- Top 10 Common by Job Posting V	on Skills	35-44 45-54 55-64 Top 10 Qualifica by Job Posting Volum	
Project Managers	921	Project Management	1,102	Microsoft Office	641	Communications	1,679	Project Management	521
Human Resources Project Managers	137	Construction	628	Microsoft Excel	586	Management	1,421	Professional Certification	
Assistant Project Managers	123	Project Schedules	513	Microsoft PowerPoint	358	Leadership	984	Master Of Business Administration (MBA)	62
Multifamily Project Managers	88	Project Planning	497	Microsoft Outlook	317	Planning	855		
Associate Project Managers	59	Subcontracting	464	Microsoft Project	269	Customer Service	753	Registered Nurse (RN)	13
Project Management Managers	40	Construction Management	386	Project Management Software	229	Coordinating	680	Certified Public Accountant	8
Healthcare Project Managers	27	Project Scoping	385	Microsoft Word	155	Operations	670		0
Implementation Project Managers	26	Change Orders	362	Microsoft Visio	130	Problem Solving	653	Security Clearance	6
Commercial Project Managers	26	Milestones (Project Management)	336	Microsoft SharePoint	103	Microsoft Office	641		
IT Project Managers	25	Microsoft Project	267	AutoCAD	99	Microsoft Excel	586	ITIL Certifications	3

	Management Analysts (13-1111)									
Median Sa \$82,8 ▼ -10.8% below nati	03	Jobs 5,702 ian ▼-22.4% below natic average*		Avg. New Monthly Jo 201 (.0% below national			Past Gro -1 2017 - 2	.0%	Projected Gro 14.0 2022 - 2027	
	Race	/ Ethnicity		Gender					Age	
White Black/AA 4.99		79.6%			emale	40%		20.3%	22.1% 23.5%	
Asian 3.9 Two or More 2.49 Al or AN 0.2%	6			4 Male 55.0%	5.0%	20% -		20.370	18.5%	12.7%
NH or OPI 0.0%						0% 0.1%				
0% Top 10 Job T by Job Posting Vol		% 50% 75% Top 10 Specialized by Job Posting Volume	Skills	Top 10 Software S		14-1 Top 10 Co by Job Po			35-44 45-54 55-64 Top 10 Qualificat by Job Posting Volum	
Business Analysts	540	Business Process	681	Microsoft Excel	741	Communications	5	1,592	Master Of Business Administration (MBA)	135
Consultants	32	Data Analysis	593	Microsoft PowerPoint	495	Management		1,186	Project Management	52
Business Process Analysts	31	Finance	587	Microsoft Office	473	Operations		908	Professional Čertification	52
Order Management Analysts	21	Business Requirements	516	SQL (Programming Language)	444	Leadership		854	Certified Public Accountant	43
Business Process Managers	21	Process Improvement	476	Tableau (Business Intelligence Software)	245	Problem Solving		840	Certified Information Systems	28
Business Advisors	21	Workflow Management	446	Microsoft Visio	182	Microsoft Excel		741	Security Professional	20
Principal Consultants	20	SQL (Programming Language)	444	Microsoft Outlook	156	Writing		677	Registered Nurse (RN)	21
Business Consultants	19	Business Analysis	439	Microsoft Access	150	Customer Service	e	630	ITIL Certifications	13
Hospice Care Consultants	18	Agile Methodology	373	Python (Programming Language)	128	Planning		628		
Healthcare Business Analysts	18	Project Management	369	JIRA	123	Research		588	Security Clearance	9

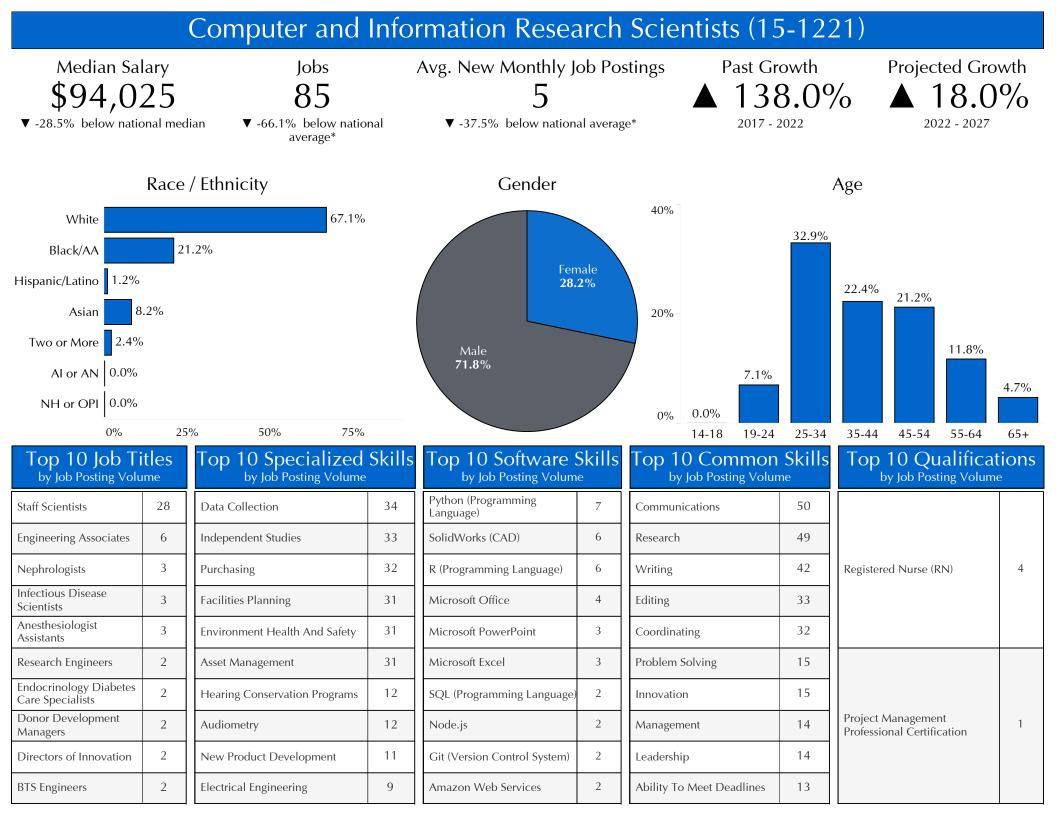


		Financia	anc	d Investment A	nal	ysts (13-205	1)		
Median Sal \$80,43 ▼ -12.1% below natio	35	Jobs 1,887 ian ▼-18.6% below natio average*		Avg. New Monthly Jo 160 ▲ 25.0% above nationa			6.000000000000000000000000000000000000	Projected Gro 14.0 2022 - 2027	
	Race	/ Ethnicity		Gender				Age	
Hispanic/Latino 2.7%	9.7%	78.5%			emale 9.2 %	40%	37.3%	25.2%	
Asian 7. Two or More 1.9% Al or AN 0.1% NH or OPI 0.1%	2 70			Male 60.8%		20% - 5.8% 0% 0.0%	5	17.5%	3.3%
0% Top 10 Job Ti by Job Posting Volu		% 50% 75% Top 10 Specialized by Job Posting Volume	Skills	Top 10 Software S		14-18 19-2 Top 10 Commo by Job Posting Vol	n Skills	35-44 45-54 55-64 Top 10 Qualification by Job Posting Volum	
Financial Analysts Financial Planning and Analysis Analysts	599 61	Accounting Finance	1,435 1,392	Microsoft Excel Microsoft PowerPoint	929 410	Communications Management	1,198	Master Of Business Administration (MBA)	349
Financial Planning and Analysis Managers Revenue Cycle Specialists	60 54	Financial Analysis Financial Statements	1,161 656	Microsoft Office SQL (Programming Language)	381 271	Microsoft Excel Operations	929 783	Certified Public Accountant	223
Pricing Analysts	49	Financial Modeling	500	Tableau (Business Intelligence Software)	212	Forecasting	706	Project Management Professional Certification	12
Underpayment Analysts	48 45	Economics	432 350	SAP Applications	165 156	Leadership	671 644		
Accounting Analysts Portfolio Managers	43	Process Improvement Data Analysis	338	Microsoft Access Reporting Tools	152	Detail Oriented Budgeting	606	Registered Nurse (RN)	10
Treasury Analysts	42	Auditing	328	Microsoft Outlook	143	Problem Solving	578	Certified Information Systems	7
Finance Analysts	28	Financial Planning	316	Oracle Essbase	125	Planning	507	Security Professional	

		Fina	ncia	l Risk Special	ists ((13-2054)			
Median Sal \$65,29 ▼ -34.6% below natio	94	Jobs 618 lian ▲ 42.1% above natio average*		Avg. New Monthly Jo 24 ▼ -17.2% below nationa		▲ 31	.0%	Projected Gro 9.0° $2022 - 2027$	
	Race	/ Ethnicity		Gender			,	Age	
White Black/AA	13.1%	78.2%				40%		25.9%	
Hispanic/Latino 3.2%				Male			25.9%	23.6%	
Asian 3.99 Two or More 1.5%	/o			46.1%	Female 53.9%	20% -		16.2%	
Al or AN 0.2%									
NH or OPI 0.0%						4.5% 0% 0.0%			3.9%
0%	25	% 50% 75%	,			14-18 19-24	25-34	35-44 45-54 55-64	65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Commor		Top 10 Qualification by Job Posting Volum	
Directors of Risk Management	23	Risk Management	249	Microsoft Office	69	Management	165	Certified Information Systems Security Professional	24
Risk Analysts	17	Risk Analysis	135	Microsoft Excel	63	Communications	158	Master Of Business	10
Risk Managers	16	Auditing	103	Microsoft PowerPoint	46	Leadership	119	Administration (MBA)	19
Risk Management Specialists	9	Finance	68	SQL (Programming Language)	26	Operations	87	Certified Public Accountant	8
Operational Risk Managers	9	Project Management	51	Management Information Systems	19	Detail Oriented	74		6
Risk Management Managers	8	Accounting	51	Tableau (Business Intelligence Software)	16	Microsoft Office	69	Registered Nurse (RN)	6
Risk Control Consultants	8	Data Analysis	47	Python (Programming Language)	14	Consulting	69	Project Management Professional Certification	5
Third Party Risk Managers	7	Risk Mitigation	43	Microsoft Access	13	Problem Solving	68	GIAC Certifications	2
IT Risk Analysts	6	Underwriting	41	Microsoft Outlook	11	Writing	64		
Insurance Loss Control Consultants	6	Process Improvement	37	Microsoft Word	9	Microsoft Excel	63	Cisco Certified Network Associate	1

	Computer Systems Analysts (15-1211)										
Median Sal \$83,62 ▼ -15.6% below natio	26	Jobs 3,215 ian ▼ -18.8% below natio average*		Avg. New Monthly J 188 13.9% above nationa		▼ -1	7.0%	Projected Gro 9.00 2022 - 2027			
	Race	/ Ethnicity		Gender				Age			
White Black/AA Black/AA 2.8% Hispanic/Latino 2.8% Asian 2.2% Al or AN 0.1% NH or OPI 0.0%	0.5%		.3%		Female 38.2 %	40% 20%- 0% 0.1% 14-18 19-24		27.2%	3.5% 65+		
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Common by Job Posting Volu		Top 10 Qualificat by Job Posting Volum			
Business Systems Analysts	215	Business Process	542	SQL (Programming Language)	448	Communications	1,201	Security Clearance	61		
Systems Analysts	85	Computer Science	535	Microsoft Excel	349	Management	854	Master Of Business	40		
Software Engineering Specialists	55	Agile Methodology	468	Microsoft Office	339	Leadership	725	Administration (MBA) Project Management	2.0		
Implementation Analysts	55	Business Requirements	453	Microsoft PowerPoint	212	Problem Solving	703	Professional Certification	38		
IT Business Analysts	47	SQL (Programming Language)	448	Microsoft Visio	180	Operations	630	Registered Nurse (RN)	27		
Systems Analyst Advisors	43	Workflow Management	414	JIRA	164	Customer Service	565	Certified Information Systems Security Professional	18		
Implementation Consultants	39	Systems Analysis	378	SAP Applications	140	Troubleshooting (Problem Solving)	516	ITIL Certifications	15		
Technical Business Analysts	34	Project Management	363	JavaScript (Programming Language)	140	Planning	427				
IT Service Desk Analysts	30	Business Systems Analysis	327	Java (Programming Language)	135	Team Leadership	405	Certified Public Accountant	12		
Team Leads	29	Information Systems	318	Operating Systems	131	Information Technology	399	GIAC Certifications	5		

	Information Security Analysts (15-1212)								
Median Sala \$84,84 ▼ -17.3% below nation	10	Jobs 801 ian ▼-35.5% below nati average*		Avg. New Monthly J 82 ▼ -22.6% below nation		▲ 2	Growth 1.0%	Projected Gro $\Delta 25.0$ $_{2022 - 2027}$	
I	Race	/ Ethnicity		Gender				Age	
White Black/AA Hispanic/Latino 3.1% Asian 4.7%	16.5 ⁴		2.9%		nale 9%	40% -	29.0%	21.1%	
Two or More2.6%Al or AN0.2%NH or OPI0.0%	25	% 50% 75%	6	Male 80.1%		4.5 0% 0.1% 14-18 19-		35-44 45-54 55-64	2.2%
Top 10 Job Tit by Job Posting Volun	les	Top 10 Specialized by Job Posting Volum	Skills	Top 10 Software by Job Posting Volun		Top 10 Comme by Job Posting Vo	on Skills	Top 10 Qualifica	tions
Cybersecurity Engineers	55	Cyber Security	516	Firewall	220	Management	575	Certified Information Systems Security Professional	467
Information Security Analysts	51	Auditing	390	Operating Systems	181	Communications	530	GIAC Certifications	183
Security Analysts	45	Computer Science	356	Microsoft Azure	168	Leadership	436	Cisco Certified Network Associate	24
Cybersecurity Analysts	42	Vulnerability	342	Amazon Web Services	157	Operations	350	Security Clearance	22
Security Engineers	39	Risk Analysis	255	Linux	150	Information Technology	321	Certified Public Accountant	19
Information Security Managers	30	Incident Response	253	Python (Programming Language)	134	Problem Solving	267	Cisco Certified Network	13
Cloud Security Engineers	27	Risk Management	239	Splunk	104	Governance	226	Professional Project Management	12
IT Auditors	26	Firewall	219	Microsoft Office	102	Planning	220	Professional Certification Master Of Business	
IT Audit Managers	26	Information Systems	210	Windows PowerShell	88	Writing	204	Administration (MBA)	10
Network Security Engineers	25	Automation	208	Active Directory	87	Security Policies	196	ITIL Certifications	10



		Computer	Netw	vork Support S	Spec	cialists (15-12	.31)		
Median Sala \$53,75 ▼ -14.3% below nation	51	Jobs 1,559 an ▲ 12.6% above nati average*		Avg. New Monthly Jo 17 ▼ -10.5% below nationa		A .)%	Projected Gro 4.00 2022 - 2027	
ł	Race,	/ Ethnicity		Gender				Age	
White Black/AA Hispanic/Latino 3.7%	14.7%		74.1%	Fen 28.	nale 7%	40%	29.9%	27.3%	
Asian 2.1% Two or More 2.1% Al or AN 0.2% NH or OPI 0.1%				Male 71.3%		20%- 6.5%		12.5%	2.6%
0%	259	% 50% 759	%			0% 0.3% 14-18 19-24	25-34	35-44 45-54 55-64	65+
Top 10 Job Tit by Job Posting Volum		Top 10 Specialized		Top 10 Software S		Top 10 Common by Job Posting Volue		Top 10 Qualificat	
Network Technicians	24	Computer Science	74	Microsoft Excel	41	Troubleshooting (Problem Solving)	141	Cisco Certified Network Associate	29
Infrastructure Support Specialists	18	Technical Support	53	Firewall	39	Communications	118	Cisco Certified Network	11
Systems Support Analysts	15	Network Switches	44	Operating Systems	36	Customer Service	102	Professional	
Systems Support Specialists	13	Network Support	39	Microsoft Office	34	Management	95	Security Clearance	4
Systems Support Representatives	12	Firewall	38	Microsoft Outlook	33	Operations	91	Project Management Professional Certification	4
Workstation Specialists	8	Operating Systems	36	Active Directory	29	Problem Solving	81	Master Of Business Administration (MBA)	2
Network Support Technicians	8	Local Area Networks	34	SQL (Programming Language)	26	Leadership	60	ITIL Certifications	2
Network Support Engineers	8	Automation	33	Microsoft PowerPoint	26	Detail Oriented	54		
Customer Engineers	8	Help Desk Support	29	Linux	26	Planning	47	Certified Public Accountant	1
Customer Engagement Managers	8	Active Directory	29	Python (Programming Language)	24	Valid Driver's License	41	Certified Information Systems Security Professional	1

		Compute	er Us	er Support Sp	oecia	lists (15-123	2)		
Median Sal \$47,48 ▼ -4.6% below natio	88	Jobs 3,347 ian ▼-35.9% below nat average*		Avg. New Monthly 300 A 33.3% above nation		▼ -1	1.0%	Projected Gro A 12.0 2022 - 2027	
	Race	/ Ethnicity		Gender				Age	
White Black/AA Hispanic/Latino 3.99	14.7%		3.6%		male	40%	30.4%	26.9%	
Asian 5.4 Two or More 2.2%	₩			Male 71.4%	3.6%	20% -		20.2%	
Al or AN 0.1% NH or OPI 0.1% 0%	25	% 50% 759	%			7.3% 0% 0.3% 14-18 19-24		35-44 45-54 55-64	2.7% 65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volum		Top 10 Software by Job Posting Volum		Top 10 Common by Job Posting Volu		Top 10 Qualificat	
Desktop Support Technicians	178	Technical Support	1,317	Microsoft Office	1,022	Troubleshooting (Problem Solving)	2,419	ITIL Certifications	79
Help Desk Analysts	124	Help Desk Support	1,231	Operating Systems	757	Customer Service	2,231	Cisco Certified Network	67
Technical Support Specialists	115	Operating Systems	757	Active Directory	757	Communications	2,069	Associate	07
Field Service Technicians	114	Active Directory	757	Microsoft Excel	546	Problem Solving	1,305	Security Clearance	34
IT Support Specialists	108	Desktop Support	717	Microsoft Outlook	476	Management	1,213	Cisco Certified Network	29
Help Desk Technicians	107	Computer Science	564	Microsoft Office 365	402	Microsoft Office	1,022	Professional	25
Service Desk Analysts	88	Issue Tracking	536	Microsoft Windows	388	Operations	809	Registered Nurse (RN)	10
IT Support Technicians	76	Computer Hardware	515	Microsoft Windows 10	358	Writing	777	Project Management	6
IT Specialists	72	Peripheral Devices	513	ServiceNow	303	Detail Oriented	658	Professional Certification	
Application Support Analysts	65	Customer Support	497	Apple IOS	293	Information Technology	576	Certified Public Accountant	5

	Computer Network Architects (15-1241)									
Median Sal \$102,9 ▼ -14.3% below natio	86	/		Avg. New Monthly J 59 ▼ -7.8% below nationa		▲ 1().0%	Projected Gro $5 4 7.0^{\circ}$ $_{2022 - 2027}$		
	Race	/ Ethnicity		Gender			,	Age		
White			75.9%			40%		36.0%		
Black/AA	11.6%			Female 14.7%						
Hispanic/Latino	, D						24.7%	23.1%		
Asian 7.	4%					20% -				
Two or More 1.6%								11.2%		
Al or AN 0.1%				Male 85.3 %						
NH or OPI 0.1%						0% 0.8% 2.9%			1.3%	
0%	25					14-18 19-24		35-44 45-54 55-64	65+	
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volum		Top 10 Software S		Top 10 Commor by Job Posting Volu		Top 10 Qualificat		
Network Engineers	177	Network Engineering	246	Firewall	176	Communications	381	Cisco Certified Network Professional	93	
Automation Engineers	22	Computer Science	219	Microsoft Azure	146	Troubleshooting (Problem Solving)	316	Cisco Certified Network	86	
Network Architects	19	Wide Area Networks	185	Border Gateway Protocol	123	Management	278	Associate Certified Information Systems	10	
Data Visualization Engineers	18	Firewall	174	Python (Programming Language)	104	Leadership	210	Security Professional	12	
Cloud Network Engineers	18	Automation	155	Amazon Web Services	99	Operations	186	Project Management Professional Certification	7	
Azure Architects	18	Microsoft Azure	145	Linux	92	Problem Solving	166	ITIL Certifications	6	
Network Specialists	16	Network Switches	132	SQL (Programming Language)	88	Planning	165	GIAC Certifications	5	
Unified Communications Engineers	15	Network Routing	129	Operating Systems	72	Customer Service	126			
IT Architects	14	Border Gateway Protocol	118	Microsoft Office	71	Information Technology	121	Security Clearance	4	
Telecommunications Sales Representatives	12	Telecommunications	111	.NET Framework	58	Writing	112	Registered Nurse (RN)	3	

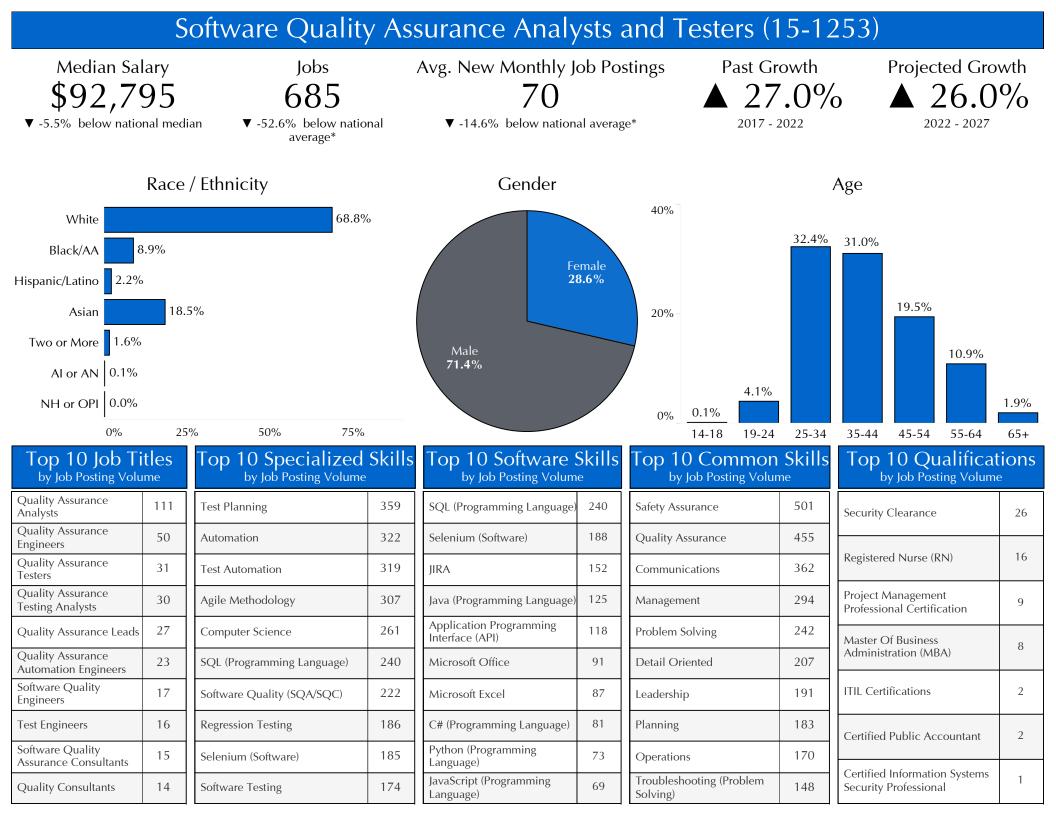
		Data	abas	e Administrat	ors ((15-1242)			
Median Sal \$81,32 ▼ -15.7% below natio	76	Jobs 685 ian ▲ 3.6% above nation average*		Avg. New Monthly Jo 114 ▲ 22.6% above nationa		▲ .(0%	Projected Gro 8.0 2022 - 2027	
	Race	/ Ethnicity		Gender				Age	
Hispanic/Latino	0.6% .1%	7	6.6%	Male 61.2%	Female 38.8%	40% -	23.1%	29.1%	
NH or OPI 0.0%	25	% 50% 75%				0% 0.1% 3.5% 14-18 19-24	25-34	35-44 45-54 55-64	2.9% 65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume	Skills	Top 10 Software S		Top 10 Common by Job Posting Volu		Top 10 Qualificat	
Data Engineers	272	SQL (Programming Language)	741	SQL (Programming Language)	741	Communications	524	Security Clearance	15
Database Administrators	93	Extract Transform Load (ETL)	417	Python (Programming Language)	389	Troubleshooting (Problem Solving)	383	Project Management Professional Certification	8
Salesforce Administrators	88	Computer Science	412	Microsoft Azure	318	Management	356	Master Of Business	7
Oracle Database Administrators	57	Data Engineering	397	Amazon Web Services	255	Problem Solving	306	Administration (MBA)	/
SQL Database Administrators	46	Python (Programming Language)	389	Microsoft SQL Servers	219	Leadership	229	Registered Nurse (RN)	4
Data Center Technicians	45	Database Administration	344	SQL Server Integration Services (SSIS)	208	Operations	221	Cisco Certified Network Professional	3
Database Analysts	43	Microsoft Azure	318	Stored Procedure	185	Writing	207	Certified Information Systems	3
SQL Developers	42	Data Warehousing	301	PostgreSQL	171	Detail Oriented	187	Security Professional	
Database Developers	33	Automation	286	Apache Spark	161	Customer Service	183	ITIL Certifications	2
Big Data Engineers	33	Amazon Web Services	255	Java (Programming Language)	142	Planning	156	Cisco Certified Network Associate	2

		Γ	Datak	base Architets	(15	-1243)			
Median Sal \$123,9 ▲ 1.0% above nation	17			Avg. New Monthly J 58 ▼ -6.5% below nationa		▼ -1	.0%	Projected Gro 17.0 2022 - 2027	
	Race	/ Ethnicity		Gender			/	Age	
Hispanic/Latino 2.6% Asian Two or More 1.8%	11.0%	7	75.4%	Male 63.4%	Female 36.6%	40% 20% -	23.7%	29.4%	
Al or AN 0.0% NH or OPI 0.0%	25	% 50% 75%				3.5% 0% 0.0% 14-18 19-24	25-34	35-44 45-54 55-64	3.1% 65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Common by Job Posting Volu		Top 10 Qualificat	
Data Architects	80	SQL (Programming Language)	347	SQL (Programming Language)	347	Communications	279	Master Of Business Administration (MBA)	22
Database Administrators	27	Data Warehousing	230	Microsoft Azure	140	Management	273		10
Informatica Developers	23	Computer Science	224	Python (Programming Language)	127	Leadership	244	Security Clearance	13
Data Modelers	21	Extract Transform Load (ETL)	220	Amazon Web Services	123	Operations	222	Project Management Professional Certification	9
Data Governance Managers	20	Data Modeling	205	Microsoft SQL Servers	97	Problem Solving	160	ITIL Certifications	6
SQL Database Administrators	19	Data Analysis	195	Tableau (Business Intelligence Software)	96	Troubleshooting (Problem Solving)	137		0
Database Engineers	16	Data Architecture	176	SQL Server Integration Services (SSIS)	96	Planning	132	Certified Information Systems Security Professional	6
Infrastructure Architects	14	Automation	148	Microsoft Excel	79	Writing	116	Registered Nurse (RN)	3
Database Developers	13	Data Management	146	Stored Procedure	72	Customer Service	103		
Cloud Infrastructure Architects	13	Microsoft Azure	138	Informatica	70	Governance	102	Certified Public Accountant	3

	1	Network and C	omp	uter Systems	Adm	ninistrators (1	5-12	44)	
Median Salary \$78,677 ▼ -2.1% below national median Jobs 1,966 ▼ -20.4% below national average*			Avg. New Monthly J 83 ▲ 1.2% above nationa	▼ -8	.0%	Projected Gro 7.0°			
	Race	/ Ethnicity		Gender			,	Age	
White Black/AA Black/AA 3.2% Hispanic/Latino 3.2% Asian 5.10 Two or More 1.9% AI or AN 0.2% NH or OPI 0.1%		79.7%		Fen 21. Male 79.0%	nale 0%	40% 20% 0% 0.2%	28.9%	31.4%	2.0%
0%	25	% 50% 75%				14-18 19-24	25-34	35-44 45-54 55-64	65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software by Job Posting Volum		Top 10 Common by Job Posting Volu		Top 10 Qualificat by Job Posting Volum	tions ^e
Systems Administrators	182	Operating Systems	255	Operating Systems	255	Communications	582	Cisco Certified Network Associate	43
Network Administrators	47	Computer Science	243	Active Directory	216	Troubleshooting (Problem Solving)	473	ITIL Certifications	30
Installation Coordinators	33	Active Directory	216	Microsoft Excel	181	Management	429	Registered Nurse (RN)	16
Application Administrators	31	System Administration	186	Microsoft Azure	168	Operations	334	Cisco Certified Network Professional	16
Sharepoint Administrators	28	Automation	175	Microsoft Office	162	Problem Solving	324	Master Of Business Administration (MBA)	13
IT Administrators	26	Microsoft Azure	168	Linux	157	Customer Service	313	Security Clearance	12
Linux System Administrators	25	Linux	157	Firewall	145	Leadership	250	Certified Information Systems Security Professional	12
Linux Administrators	25	Firewall	141	Windows Servers	130	Planning	224	GIAC Certifications	7
Support Coordinators	20	Scripting	139	Microsoft Office 365	117	Writing	208	Project Management Professional Certification	5
Branch Coordinators	20	Information Systems	129	Microsoft Outlook	108	Information Technology	183	Certified Public Accountant	4

		Cor	nput	er Programme	ers (15-1251)			
Median Salary \$95,024 ▲ 4.3% above national median Jobs 797 ▼ -37.3% below national verage*			Avg. New Monthly J 48 ▼ -2.0% below nationa	▼ -5	4.0%	Projected Gro $\Delta 3.0^{\circ}$			
Race / Ethnicity				Gender				Age	
White Black/AA 5.8 Hispanic/Latino 2.3%		79.3%			nale .1%	40%	25.7%	26.4%	
	10.5%			Male 76.9 %		20% -		22.6%	
NH or OPI 0.0%	25	% 50% 75%				0% <u>0.3%</u> 14-18 19-24		35-44 45-54 55-64	4.9% 65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Common by Job Posting Volu		Top 10 Qualificat	
Programmer Analysts	80	SQL (Programming Language)	120	SQL (Programming Language)	122	Communications	266	Security Clearance	7
Mobile Experts	38	Computer Science	100	Python (Programming Language)	67	Management	152	Master Of Business	6
Systems Programmers	17	Automation	77	Java (Programming Language)	66	Customer Service	140	Administration (MBA)	
RPG Programmers	17	Java (Programming Language)	66	C# (Programming Language)	66	Problem Solving	139	Project Management Professional Certification	4
Computer Programmers	17	C# (Programming Language)	65	Microsoft Office	64	Troubleshooting (Problem Solving)	131	ITIL Certifications	4
Programmers	10	Python (Programming Language)	58	Operating Systems	61	Leadership	119		
Barbacks	9	Operating Systems	58	Amazon Web Services	56	Operations	110	Certified Public Accountant	4
Life Insurance Sales Professionals	7	Amazon Web Services	56	Microsoft Azure	53	Sales	102	Certified Information Systems	3
DevOps Leads	7	Microsoft Azure	52	Microsoft Excel	52	Writing	93	Security Professional	
Lead Guides	6	JavaScript (Programming Language)	50	JavaScript (Programming Language)	50	Interpersonal Communications	84	Registered Nurse (RN)	2

Software Developers (15-1252)											
Median Salary \$101,250 ▼ -15.8% below national median Jobs 6,547 ▼ -38.5% below national average*		Avg. New Monthly J 670 ▼ -14.3% below nation	▲ 26	. 0%	Projected Gro $\Delta 23.0$ $_{2022 - 2027}$						
Race / Ethnicity			Gender				Age				
White Black/AA 6.1 Hispanic/Latino 2.4% Asian Two or More 1.8%	19	.5%	%	Fen 21.	nale 2%	40% 20% -	33.5%	30.6% 19.2%			
Al or AN 0.1% NH or OPI 0.0%	25	·% 50% 75%		Male 78.8%		4.5% 0% 0.1% 14-18 19-24	25-34	35-44 45-54 55-64	2.2%		
Top 10 Job Ti by Job Posting Volu	tles	Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Common by Job Posting Volum	Skills	Top 10 Qualificat	tions		
Software Engineers	808	Computer Science	3,046	SQL (Programming Language)	2,620	Communications	3,347	Security Clearance	81		
.NET Developers	272	Agile Methodology	2,676	JavaScript (Programming Language)	2,132	Management	2,009	Master Of Business Administration (MBA)	71		
Software Developers	252	Software Engineering	2,631	Java (Programming Language)	2,063	Problem Solving	1,887	Certified Information Systems Security Professional	46		
DevOps Engineers	215	SQL (Programming Language)	2,620	C# (Programming Language)	2,062	Troubleshooting (Problem Solving)	1,734	Project Management Professional Certification	44		
Full Stack Developers	201	Software Development	2,252	Amazon Web Services	1,936	Leadership	1,693	Registered Nurse (RN)	31		
Java Developers	120	JavaScript (Programming Language)	2,132	Python (Programming Language)	1,736	Operations	1,375	GIAC Certifications	24		
Salesforce Developers	119	Java (Programming Language)	2,063	Application Programming Interface (API)	1,732	Writing	1,141	Cisco Certified Network Associate	23		
Business Intelligence Developers	110	C# (Programming Language)	2,062	Microsoft Azure	1,491	Customer Service	1,084	ITIL Certifications	17		
Lead Software Engineers	102	Amazon Web Services	1,936	Angular (Web Framework)	1,343	Planning	1,047	Cisco Certified Network Professional	14		
Software Engineering Managers	93	Python (Programming Language)	1,736	React.js	1,238	Detail Oriented	1,003	Certified Public Accountant	14		



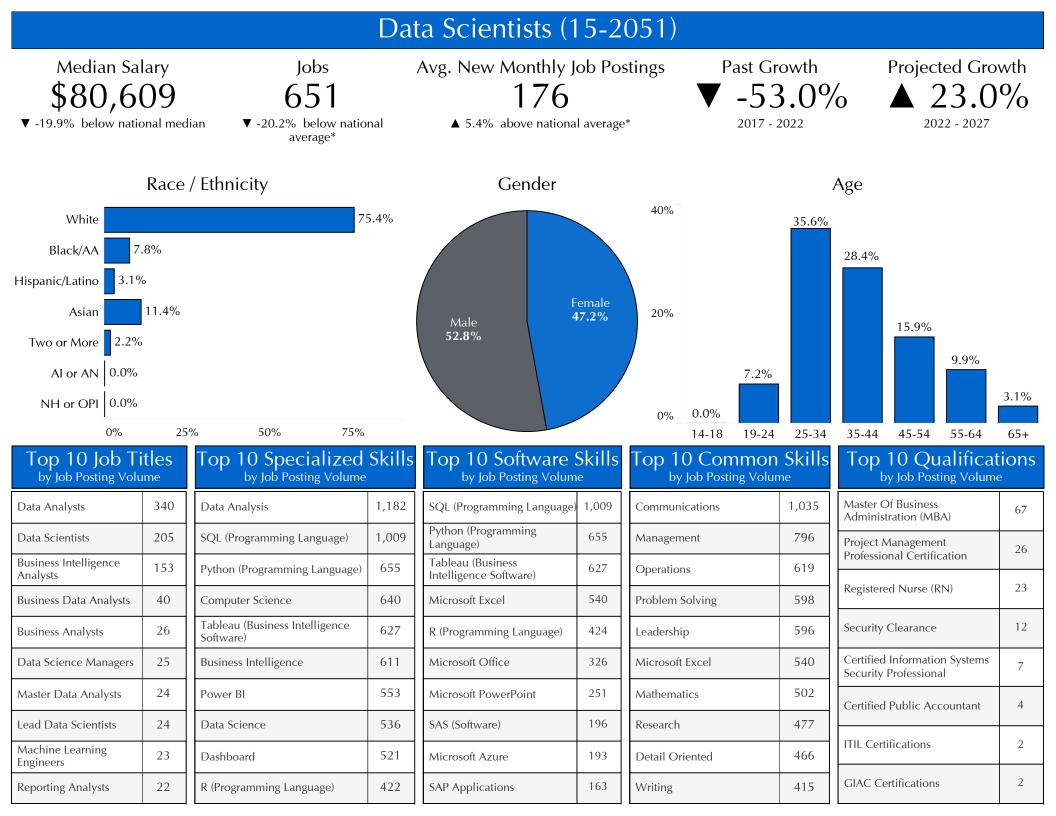
	Web Developers (15-1254)										
Median Salary \$60,384 ▼ -14.7% below national median Jobs 816 ▲ 2.8% above national average*			Avg. New Monthly J 104 ▼ -23.5% below nation	▲ 53	.0%	Projected Gro 12.0 $_{2022 - 2027}$					
	Race	/ Ethnicity		Gender			,	Age			
Hispanic/Latino		82.19	6		Female 36.4 %	40%-	38.6%	27.9%			
Asian 4.9 Two or More 2.7% Al or AN 0.1% NH or OPI 0.0%				Male 63.6%		20% – 10.5%		14.1% 6.3%	1.8%		
0%	259					14-18 19-24	25-34	35-44 45-54 55-64	65+		
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Common by Job Posting Volur	Skills	Top 10 Qualificat			
Front End Developers	83	JavaScript (Programming Language)	572	JavaScript (Programming Language)	572	Communications	488				
Web Developers	78	Cascading Style Sheets (CSS)	475	Cascading Style Sheets (CSS)	475	Problem Solving	239	Security Clearance	6		
UI/UX Designers	55	User Experience	407	HyperText Markup Language (HTML)	365	Research	210				
UX Designers	42	HyperText Markup Language (HTML)	365	React.js	316	Management	187	Master Of Business Administration (MBA)	2		
Front End Engineers	42	User Interface	325	Application Programming Interface (API)	262	Detail Oriented	172				
Customer Experience Specialists	40	React.js	315	Angular (Web Framework)	245	Customer Service	162				
Lead UX Designers	36	Front End (Software Engineering)	312	Amazon Web Services	181	Leadership	152	Certified Public Accountant	2		
Back End Developers	30	Agile Methodology	310	Node.js	180	Writing	151				
PHP Developers	29	Application Programming Interface (API)	261	Git (Version Control System)	178	Innovation	144	Project Management Professional Certification	1		
UX Researchers	28	Angular (Web Framework)	245	RESTful API	172	Troubleshooting (Problem Solving)	143				

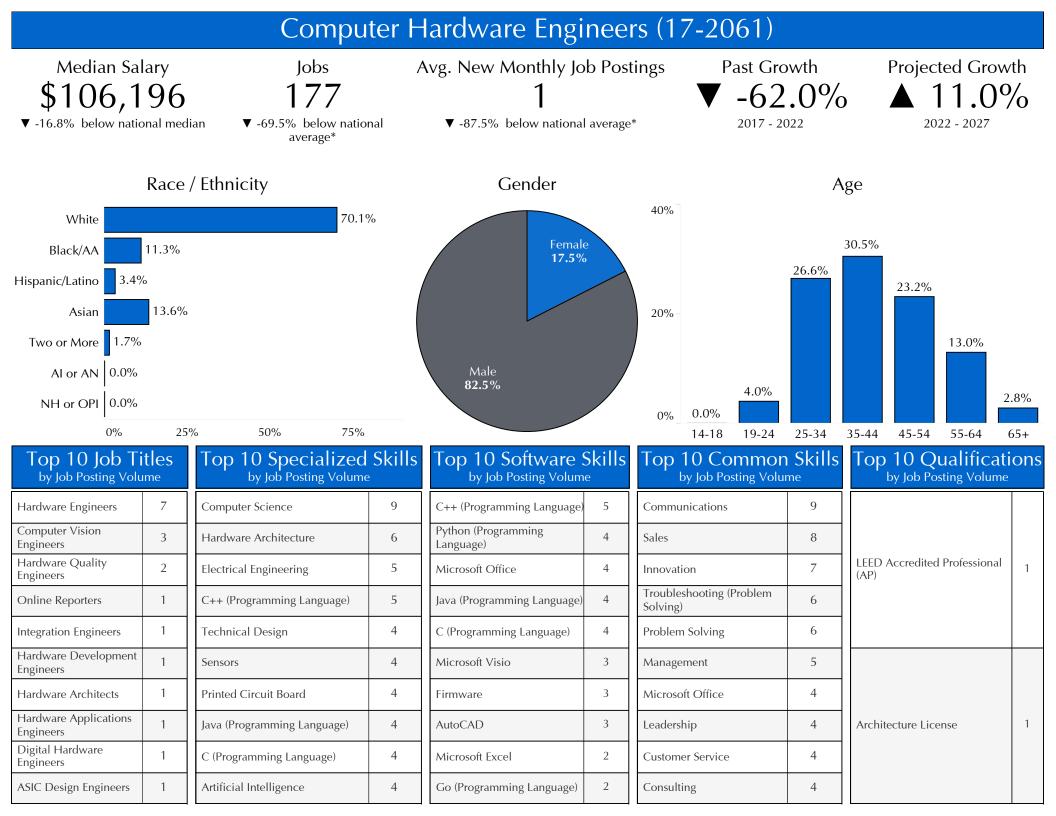
		Web and	Digi	tal Interface [Desi	gners (15-12	55)		
Median Salary \$49,672 ▼ -32.4% below national median Jobs 746 ▼ -3.0% below national median			Avg. New Monthly Job Postings 12 • .0% below national average*			rowth 2.0%	Projected Gro 14.0 $2022 - 2027$		
	Race	/ Ethnicity		Gender				Age	
White Black/AA 6.4 Hispanic/Latino 4.44 Asian 4.74		81.6%	6		Female 38.6 %		39.7%	27.7%	
Two or More 2.7% Al or AN 0.1% NH or OPI 0.0%		5% 50% 75%		Male 61.4%		20% - 9.0% 0% 0.7% 14-18 19-24	25-34	14.9% 6.3% 35-44 45-54 55-64	1.7%
Top 10 Job Ti by Job Posting Volu	itles	Top 10 Specialized by Job Posting Volume	Skills	Top 10 Software		Top 10 Commor by Job Posting Volu	n Skills	Top 10 Qualificat	tions
Content Creators	25	Marketing	30	Microsoft Office	20	Communications	65	Project Management Professional Certification	5
Care Guides Youtube Content Creators	14 3	Data Analysis Contract Management	20 20	Procurement Software PeopleSoft Applications	14 14	Management Leadership	49 40	Master Of Business Administration (MBA)	4
Technology Implementation Manag	3	Agile Methodology	19	Microsoft Excel	13	Planning	36		
Industrialization Engineers	3	Project Management	17	SAP Applications	12	Operations	35	ITIL Certifications	2
Game Day Staff	3	Procurement	16	Microsoft Outlook	11	Writing	32	Certified Public Accountant	2
Directors of Infrastructure	3	Computer Science	15	Microsoft Azure	10	Problem Solving	32		
Project Quality Leads	2	Procurement Software	14	Geographic Information Systems	9	Research	30	Security Clearance	1
Healthcare Managers	2	PeopleSoft Applications	14	Microsoft PowerPoint	8	Detail Oriented	30	Destatement Nices (DNI)	1
Gameplay Engineers	2	Finance	13	Adobe After Effects	7	Decision Making	28	Registered Nurse (RN)	1

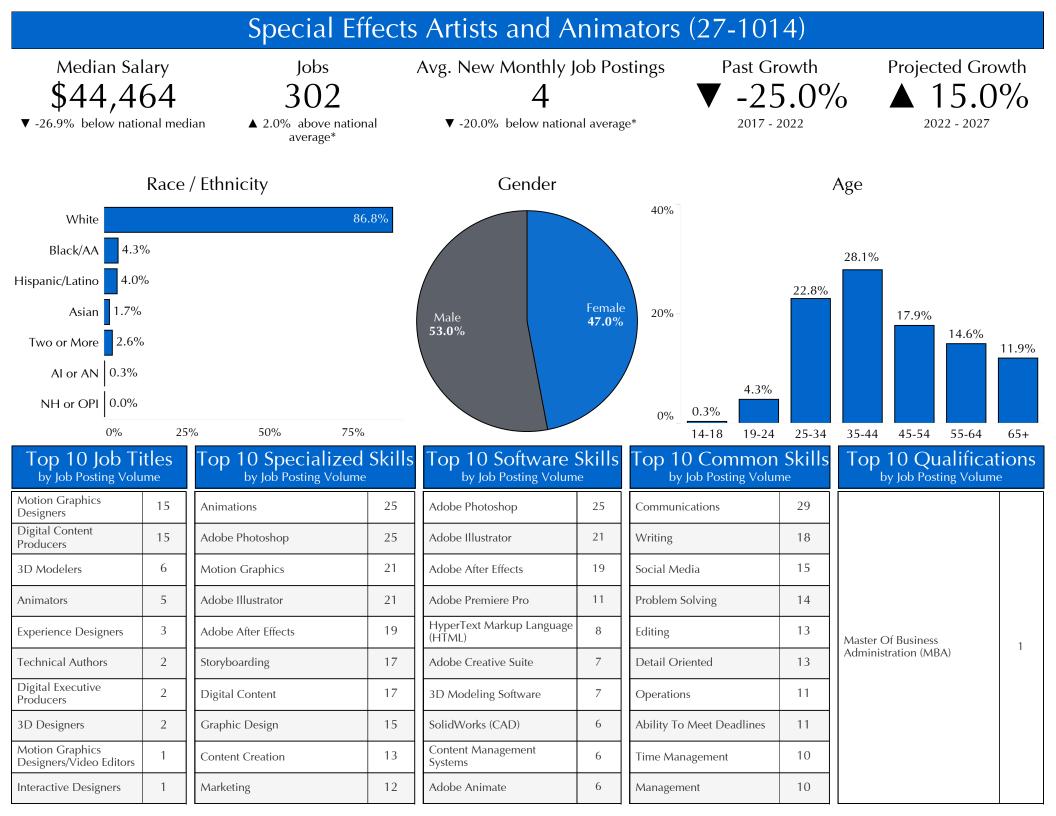
		Compute	er Oo	ccupations, A		ther (15-1299))		
Median Salary \$54,793 ▼ -41.7% below national median Jobs 5,891 ▲ 89.4% above national verage*			Avg. New Monthly J 408 ▼ -5.8% below nationa	▲ 11:	3.0°/	$6 \qquad Projected Growth 5.0% 2022 - 2027 $			
	Race	/ Ethnicity		Gender			,	Age	
Two or More 2.5%	8%	70.0 [°]	%		emale 0.5%	40% 20%-	25.3%	28.6%	
Al or AN 0.2% NH or OPI 0.1%	25	% 50% 75%				6.0% 0% 0.3% 14-18 19-24	25-34	35-44 45-54 55-64	3.2% 65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Common by Job Posting Volue		Top 10 Qualificat	
IT Project Managers	235	Agile Methodology	1,298	Microsoft Azure	672	Communications	2,615	Project Management Professional Certification	486
Solutions Architects	202	Computer Science	1,215	Microsoft Office	668	Management	2,192	Master Of Business Administration (MBA)	161
Systems Engineers	155	Project Management	1,074	Microsoft Excel	628	Leadership	1,849	Cisco Certified Network Associate	86
Scrum Masters	154	Scrum (Software Development)	742	Amazon Web Services	602	Operations	1,370	Certified Information Systems Security Professional	86
Project Managers	115	Automation	728	SQL (Programming Language)	532	Problem Solving	1,277	Security Clearance	66
IT Managers	92	Solution Architecture	694	Python (Programming Language)	490	Planning	1,263	ITIL Certifications	53
Credentialing Specialists	68	Microsoft Azure	672	Microsoft PowerPoint	437	Customer Service	1,023	Cisco Certified Network Professional	50
Computer Operators	65	Amazon Web Services	602	Application Programming Interface (API)	398	Troubleshooting (Problem Solving)	930	GIAC Certifications	35
Technical Project Managers	56	Software Development	579	Java (Programming Language)	370	Detail Oriented	868	Certified Public Accountant	33
Enterprise Architects	48	SQL (Programming Language)	532	Linux	366	Writing	863	Registered Nurse (RN)	22

		Operat	tions	Research An	alys	ts (15-2031)			
Median Salary \$60,886 ▼ -26.1% below national median Jobs 638 ▼ -15.3% below national median			Avg. New Monthly Job Postings 88 al ▼ -26.7% below national average*			rowth 1.0%	Projected Gro A 18.0 2022 - 2027		
	Race	/ Ethnicity		Gender				Age	
White Black/AA	15.4%		1.3%			40%		25.5% 24.0%	
Hispanic/Latino 3.1% Asian 5.2 Two or More 1.7%					emale 5 0.0 %	20% -	24.3%	23.5% 24.9%	
Al or AN 0.2%						3.3% 0% 0.0%			3.1%
0%	25	% 50% 75%				14-18 19-24	4 25-34	35-44 45-54 55-64	65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Common by Job Posting Volu		Top 10 Qualificat	
Directors of Business Development	99	Data Analysis	258	Microsoft Excel	298	Communications	713	Master Of Business Administration (MBA)	50
Operations Analysts	76	Finance	190	Microsoft Office	209	Research	712		
Research Assistants	52	Marketing	187	Microsoft PowerPoint	166	Operations	596	Registered Nurse (RN)	20
Research Analysts	52	Process Improvement	177	SQL (Programming Language)	153	Management	528	Certified Public Accountant	12
Business Operations Analysts	24	SQL (Programming Language)	150	Tableau (Business Intelligence Software)	85	Leadership	407	Security Clearance	3
Operations Support Specialists	23	Business Development	149	Microsoft Word	79	Writing	362	Security Clearance	,
Imaging Research Associates	22	Data Collection	129	Microsoft Access	68	Problem Solving	354	GIAC Certifications	3
Research Coordinators	20	Auditing	120	Python (Programming Language)	63	Detail Oriented	326	Certified Information Systems	3
Business Operations Specialists	17	Supply Chain	113	Microsoft Outlook	58	Microsoft Excel	298	Security Professional	
Research Scientists	15	Key Performance Indicators (KPIs)	112	R (Programming Language)	57	Planning	274	Project Management Professional Certification	2

			St	atisticians (15	-204	41)			
Median Sa \$79,20 ▼ -16.7% below natio	85	Jobs 405 ian ▲ 58.2% above nation average*		Avg. New Monthly J 18 12.5% above nationa		▲ 7 ⁻	6 irowth 1.0% - 2022	Projected Gro 17.0 2022 - 2027	
	Race	/ Ethnicity		Gender			,	Age	
White Black/AA Hispanic/Latino 2.5%	9.6%	73	.8%			40%	35.1%	27.0%	
Asian Two or More 3.2%	10.9%				emale 6 0.4%	20% -		17.1%	
AI or AN 0.0% NH or OPI 0.0%	25	% 50% 75%				0% 0.0% 0.0% 14-18 19-24		35-44 45-54 55-64	3.7% 65+
Top 10 Job Ti by Job Posting Volu		Top 10 Specialized by Job Posting Volume		Top 10 Software S		Top 10 Commo	n Skills ^{ume}	Top 10 Qualificat by Job Posting Volum	tions ^e
Biostatisticians Statistical Programmers	34 27	Data Analysis Statistical Analysis	110 104	SAS (Software) Python (Programming Language)	99 47	Communications Presentations	118 104	Security Clearance	11
Statistical Programming Analysts	21	SAS (Software)	99	R (Programming Language)	46	Research	96	Registered Nurse (RN)	2
Statistical Geneticists Statistical Analysts	18 17	Biostatistics Clinical Trials	89 65	SQL (Programming Language) Microsoft Office	36 35	Management Writing	84	Project Management	
Bioinformaticians	10	Statistical Programming	59	SAP Applications	29	Mathematics	68	Professional Certification	1
Principal Biostatisticians	7	Computer Science	58	SAS Macros	28	Problem Solving	60	Master Of Business	1
Bioinformatics Scientists	7	Statistics	49	Microsoft Excel	28	Leadership	51	Administration (MBA)	·
Medical Informatics Analysts Data Operations Specialists	5 5	Python (Programming Language) Data Mining	47 47	Statistical Software SAS/STAT	25 25	Operations Customer Service	44	Certified Information Systems Security Professional	1







Graphic Designers (27-1024)											
Median Salary \$47,436 ▼ -3.7% below national median Jobs 2,045 ▲ .5% above national average*				vg. New Monthly Jo 45 ▲ 28.6% above national	▲ 20	.0%	Projected Growth 10.0%				
	Race	/ Ethnicity		Gender			А	ge			
White Black/AA 4.49 Hispanic/Latino 4.69 Asian 2.4% Two or More 1.6% Al or AN 0.1% NH or OPI 0.0% 0%	[%] 25° tles		Skills			40% 20% 0% 0.4% 14-18 19-24 Top 10 Common by Job Posting Volu	25-34 n Skills	35-44 45-54 55-64	5.0% 65+ ions		
Graphic Designers	265	Graphic Design	392	Adobe Illustrator	320	Communications	324				
Partner Graphic Designers	28	Adobe Illustrator	320	Adobe Photoshop	299	Detail Oriented	188				
Graphic Artists	16	Adobe Photoshop	299	Adobe InDesign	267	Presentations	153	Security Clearance	1		
Graphic Design Specialists	12	Marketing	269	Adobe Creative Suite	234	Ability To Meet Deadlines	153				
Creative Designers	10	Adobe InDesign	267	Microsoft Office	121	Microsoft Office	121				
Visual Designers	9	Adobe Creative Suite	234	HyperText Markup Language (HTML)	91	Sales	110				
Graphics Specialists	9	Typography	116	Adobe After Effects	89	Time Management	108				
Graphic Designers/Production S	9	Photography	114	Microsoft PowerPoint	71	Self-Motivation	106	Master Of Business Administration (MBA)	1		
Corporate Graphic Designers	9	Illustration	107	Cascading Style Sheets (CSS)	58	Writing	101				
Marketing Graphic Designers	8	Brochures	96	Microsoft Excel	45	Management	90				

