

# **How's Your Back Office?**

Every business leader knows a killer product will get you only so far. Back-office processes like human resources and accounting deserve just as much attention and precision. But figuring it out along the way isn't an option. That's how short-term hacks turn into long-term mistakes.

Enter XMI, Nashville's premier outsourced provider of human resources and accounting services and the newest partner of the Greater Nashville Technology Council. Stay laser-focused on your company's mission. With XMI, your back office is covered.

## **TOP PAIN POINTS XMI CAN HELP YOU ALLEVIATE**



WORK SMARTER

You're a tech executive—not an HR expert or accountant. Save precious time and resources that can be directed to your core business.



### **MANAGE COSTS**

From reducing turnover to calculating cash burn, a partnership with XMI can help you maximize company coffers.



### ATTRACT AND RETAIN TALENT

No industry competes for talent more than tech. Recruit and retain star employees with expert HR management and competitive benefits.



**INCREASE PRODUCTIVITY** Secure, cloud-based platforms that enable seamless access to HR and accounting functions.



# DRIVE REVENUE

Obtain accurate, straightforward and relevant financial insights to inform your next critical business decision.



### **PROTECT YOUR INVESTMENT**

Don't chance a costly compliance mistake. Get it right the first time to mitigate risk.



# Take advantage of this new NTC member benefit today.

Learn more at **xmigrowth.com** 



# **One Partner. Endless Expertise.**

XMI is in the business of making HR and accounting easy. Their comprehensive suite of services was designed to help your company thrive, no matter your current stage in the business lifecycle.

#### PAYROLL

- Accurate paperless payroll
- W-2 prep, tax filing and reporting
- Mobile time clocks and PTO tracking

#### **HUMAN RESOURCES**

- Online employee onboarding
- New hire support
- Employee handbooks and forms
- Employee engagement and culture development
- Performance management and succession planning
- Online workshops and trainings
- Dedicated HR business partner

#### **RISK & COMPLIANCE**

- Workers' comp coverage and employment practices liability insurance (EPLI)
- Claims administration, investigation and resolution
- · Safety training, safety reviews and return-to-work programs
- Compliance support for ACA, FMLA, FLSA, HIPAA, OSHA, ERISA and wage-and-hour laws

#### **BENEFITS**

- Design and administration of Fortune-500 level benefits
- Plans can include group medical, dental, vision, life, disability, 401(k), wellness and telehealth
- Customized employee benefit enrollment
- COBRA administration
- Dedicated benefits account manager

#### **HR TECHNOLOGY**

- Robust human resources information system (HRIS)
- Cloud-based platform with secure, anywhere access
- Employee self-service portal

#### ACCOUNTING

- Daily bookkeeping
- Accounts payable and receivable
- Vendor management
- Monthly financial statements
- Custom financial reporting
- Margin tracking
- Fractional CFO services
- Investor strategy and communication
- Comprehensive budgeting and forecasting
- Bonus and compensation planning

#### **ACCOUNTING TECHNOLOGY**

- Expertise in multiple platforms
- Hands-on transition support
- Online collaboration
- Mobile-enabled employee expense reporting
- Automated transaction workflows
- Financial dashboard with KPIs
- User account management/access controls
- Electronic payments capability
- Paperless record retention

# WHY XMI?

The Greater Nashville Technology Council picked XMI for a reason—several, actually. Here are just a few key differentiators that help XMI stand out from the crowd.



### **DEEP EXPERIENCE.**

For more than 20 years, XMI has supported the success of small- to mid-size businesses in a variety of industries, from healthcare and technology to manufacturing and nonprofit.



#### FOCUSED EXPERTISE.

Leaders often are encouraged to focus on what they're good at-and delegate the rest. HR and accounting (and really great customer service) are what XMI is known for.



#### **UNMATCHED SERVICE.**

With XMI, you are guaranteed to receive leading HR and accounting services with an unmatched level of care. Expect a relationship that goes beyond just a list of services. XMI cares about individual clients-and has the flexibility and dedicated team approach to prove it.

# **Exclusive discount for NTC members: 15% off list price**



## Take advantage of this new NTC member benefit today.

Contact info@xmigrowth.com or call 615-248-9255 to get started.